



## CALL FOR EXPRESSIONS OF INTEREST

### Recruitment of an individual consultant to facilitate the acquisition and delivery of technologies and innovations in the implementation of the West Africa Food Systems Resilience Programme (FSRP)

Opening date of the call: April 23, 2026

Closing date of the call: May 4, 2026

**CEIN° 05-2026**

1. The Food System Resilience Programme (FSRP) is a flagship regional investment programme aimed at strengthening the resilience of the food system in West Africa through a strategic regional approach. The program will finance investments in three mutually reinforcing thematic areas: (1) Digital Advisory Services for the Prevention and Management of Agriculture and Food Crises; (2) the sustainability and adaptability of the productive base of the food system (sustainable land and watershed management, agroecological approaches); and (3) regional integration of food markets and trade (development of the regional food value chain). Each zone will be led by a mandated regional institution (AGRHYMET, CORAF and ECOWAS) to ensure coordination and build sustainable capacities.

2. Sub-component 2.1 includes the promotion of access to technology and exchanges between countries through the establishment of modern technology platforms, including innovation platforms for FSRP priority value chains, innovative mechanization services, improvement of national seed systems and soil fertility management capacities (mapping, fertility analysis and monitoring).

3. The massive upgrade of technologies by research organizations remains a challenge on both the supply and demand sides. Agriculture is a specialized field where the multiplication of seeds and the production of animal breeds and machines require effective planning and management. Potential customers of the technology often do not give advance notice to suppliers regarding the specific technologies they are interested in, the quantities

delivery time and other parameters. Meeting the technological needs of potential customers when huge quantities are in demand therefore becomes a challenge. Additionally, potential customers often request samples for evaluation to inform their decision about large-scale procurement. These small quantities are often not attractive to suppliers in terms of economies of scale since

the unit cost becomes expensive. These highlighted supply- and demand-side challenges have prevented the massive updating of proven technologies. It is therefore necessary to facilitate effective planning and communication between suppliers and potential customers.

4. It is in this sense that CORAF is recruiting an individual consultant to facilitate the acquisition and delivery of technologies and innovations as part of the implementation of the West Africa Food Systems Resilience Program (FSRP).

5. The tasks to be performed and other information relating to the conduct of the engagement are described in the terms of reference below.

6. The Executive Director of CORAF invites interested candidates ("individual consultants") with the required profile as indicated in the Terms of Reference to express their interest.

7. Applicants are advised that the provisions of paragraph 3.14 of the July 2016 Regulations on Government Procurement for Borrowers of Investment Projects, revised in November 2017 and August 2018 (the "Regulations") of the World Bank Conflict of Interest Rules will apply.

8. Candidates will be selected based on the qualifications of the consultant, as described in the "Bank's Procurement Rules".

9. Interested candidates may obtain additional information from the CORAF Executive Secretariat by email on working days at the following address: [n.lamien@coraf.org](mailto:n.lamien@coraf.org) with a copy to [procurement@coraf.org](mailto:procurement@coraf.org).

10. Consultants interested in this call must submit a letter of interest describing the performance and experience of similar contracts as well as a detailed CV with copies of diplomas and work certificates to the following email address: [procurement@coraf.org](mailto:procurement@coraf.org) **04 May 2026 at 5pm GMT at the latest.**

**Dr. Moumini SAVADOGO**  
**Executive Director**



## Terms of Reference

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### **For the recruitment of an individual consultant to facilitate the acquisition and delivery of technologies and innovations in the implementation of the West Africa Food Systems Resilience Programme (FSRP)**

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#### **1. Background**

The Food System Resilience Program (FSRP) is a flagship regional investment program aimed at strengthening the resilience of the food system in West Africa through a strategic regional approach. The program finances investments in three thematic areas that are mutually reinforcing: (1) Digital Advisory Services for the Prevention and Management of Agriculture and Food Crises; (2) Sustainability and adaptability of the productive base of the food system (sustainable land and watershed management, agroecological approaches); and (3) Market Integration and Trade (regional development of the staple food value chain). Each area will be led by a mandated regional institution (**CILSS**: Permanent Inter state Committee on Drought Control in the Sahel, **CORAF**: West and Central African Council for Agricultural Research and Development, **ECOWAS**: Economic Community of West African States). **ECOWAS provides coordination and builds sustainable capacity.**

The Programme Development Objective (PDO) is to "increase preparedness against food insecurity and improve the resilience of the food system". The objective of Component 2 is to improve the resilience of the productive base of the food system and contribute directly to the Great Green Wall (GGW). The programme is operational in Burkina Faso, Mali, Niger and Togo (phase 1), Ghana, Chad and Sierra Leone (phase 2) and Senegal (phase 3) by investing in regional risk management, trade in staple foods and the sustainability of the production base.

**Sub-component 2.1 includes the promotion of access to technology and exchanges between countries through the establishment of modern technology platforms, including innovation platforms for FSRP priority value chains, innovative mechanization services, improvement of national seed systems and soil fertility management capacities (mapping, fertility analysis and monitoring).** Through the Agricultural Innovation and Technology Market (MITA) and the establishment of technology parks, various countries and technology users have expressed interest in acquiring certain technologies from various centers of specialization. These technologies and innovations are present in various value chains and cover production, processing, mechanization, post-harvest, etc.

The massive updating of technologies by research organizations remains a challenge on both the supply and demand sides. Agriculture is a specialized field where the multiplication of seeds and the production of animal breeds and machines require effective planning and management. Potential customers of the technology often do not give advance notice to suppliers regarding the specific technologies they are interested in, the quantities required, the delivery time and other parameters. Meeting the technological needs of potential customers when huge quantities are in demand therefore becomes a challenge. Additionally, potential customers often request samples for evaluation to inform their decision about large-scale procurement. These small quantities are often not attractive to suppliers in terms of economies of scale since the unit cost becomes expensive. These highlighted supply- and demand-side challenges have prevented the massive

updating of proven technologies. It is therefore necessary to facilitate effective planning and communication between suppliers and potential customers.

## **2 Objectives**

The ultimate goal of this activity is to work with the FSRP's Project Implementation Units (PIUs) to facilitate the acquisition of agricultural technologies and innovations (T&Is) from international centers of specialization and research institutes, namely CG centers operating in West Africa. More specifically, this will involve (i) collecting quantitative data on expressions/demands for agricultural technologies and innovations ; (ii) facilitating the negotiation and documentation process; and (iii) supporting shipment to requesting countries.

## **3 Methodological approach**

To carry out this mission, the consultant will interact with the implementation units of the FSRP project to document their technological needs. In addition, it will document the technology needs of other users such as development projects, non-governmental organizations (NGOs), seed companies, seed producers and seed trade associations. He/she will also work with specialization and international research institutions to document marketable technologies and innovations available beyond what is presented at MITA. This data will be used to update the MITA online platform considering new technologies and innovations. Centers of specialization and international research institutions will commit to exploring the possibility of granting technology licenses to attract seed companies to invest in multiplication and distribution. Alternative partnership arrangements will be explored to enable seed companies to have a certain level of ownership of the varieties developed.

## **4 Expected Results/Outcome**

The main expected result of this activity is the acquisition and delivery of T&I by the ISUs FSRP of various centers of specialization and international research institutions.

The expected intermediate outcomes are as follows:

- i. Database of users of large-scale agricultural technologies and innovations.
- ii. Data on the number of agricultural T&I applications received by various centers of specialization and international research institutions.
- iii. At least 3 technology acquisition contracts per country signed with suppliers.
- iv. Actual delivery of at least 3 major technologies to a requesting country.

## **5 Duration**

The duration of this mission is ninety (90) man-days over a period of **12 months**.

## **6 Consultant Profile**

The consultant required for this assignment must have the following qualifications and experience:

- Hold a master's degree in agricultural economics, business administration, procurement, management or a similar field;
- Ten (10) years of professional experience in partnership, agribusiness, marketing, purchasing, administration, business management and financial analysis;
- In-depth knowledge of partnership and business negotiations;
- Proven ability to conceptualize, develop, plan and manage market research;
- Good analytical, negotiation and communication skills;
- Demonstrated ability to work independently in a multicultural environment and to establish harmonious and effective working relationships;
- Excellent computer skills, including the use of international trade management applications and Internet browsing;
- Proven experience in similar assignments;
- Fluency in French and English;
- Knowledge of agriculture is an asset.

## 7 The Consultant's Task

The consultant's duties will include (but are not limited to) the following:

- Work with the FSRP Secretariat for West Africa to document commercially viable technologies.
- Determine each country's T&I needs in consultation with the PRSA/FSRP Implementation Units.
- Facilitate the acquisition and delivery of technologies and innovations by requesting countries.
- Provide technical support in the provision of technology by countries that request it.

## 8 Submission of Bids

Interested candidates are invited to submit their application (detailed curriculum vitae with copies of diplomas and work certificates, and a letter of expression of interest describing the performance and experience of similar contracts) by email to [procurement@coraf.org](mailto:procurement@coraf.org) no later than **04 May 2026 at 17:00 GMT**. The consultants will be selected in accordance with the January 2011 Guidelines on the Selection and Use of Consultants for IBRD Loans, IDA Allocations, and Grants by World Bank Borrowers.

### **FRAUD, CORRUPTION, CONFLICTS OF INTEREST, EXPLOITATION, SEXUAL ABUSE AND SEXUAL HARASSMENT**

**Fraud, corruption:** *bidders, suppliers, contractors and their subcontractors must observe the strictest rules of professional ethics when awarding and performing contracts. In particular, they must avoid any act of corruption and any fraudulent, collusive, coercive or obstructive maneuvers with the aim of awarding or obtaining a contract awarded by CORAF. Any deviant behavior will be subject to appropriate sanctions (cancellation of the contract, exclusion from future contracts awarded by CORAF, dismissal of CORAF staff guilty of these acts.*

**Conflicts of interest:** *CORAF's rules require that any company that participates in a procurement procedure must not be in a situation of conflicts of interest. Two scenarios can be envisaged:*

- *The enterprise provides goods, works or services (other than consulting services) that follow or are directly related to consulting services for the preparation or execution of a project that it has provided or that an affiliated company has provided;*
- *The company (including its staff) has a close business or family relationship with a member of CORAF's staff: i) who is directly or indirectly involved in the preparation of the tender documents or contract specifications, and/or in the evaluation process for the said contract; or (ii) who may be involved in the performance or supervision of the same contract.*

*The term "**Sexual Exploitation and Abuse (SEA)**" includes the following meanings:*

- *"**Sexual Exploitation**" (SE), defined as the abusing or attempting to abuse a state of vulnerability, differential power, or trust for sexual purposes, including, but not limited to, profiting monetarily, socially, or politically from the sexual exploitation of another person;*
- *"**Sexual Abuse**" (SA), defined as any physical intrusion or threat of physical intrusion of a sexual nature, either by force or under unequal conditions or by coercion;*
- *"**Sexual Harassment**" (HS) is defined as any unwelcome sexual advance, request for sexual favours or any other verbal or physical behaviour with sexual connotations by Contractor's personnel towards other Contractor's or Owner's personnel;*

*Any company that is found to be in a situation of conflict of interest or exploitation, abuse or sexual harassment will not be able to obtain a contract from CORAF.*

*End of document.*